

aselsan

2022 1st Quarter
Earnings Release

April 26, 2022

ASELSAN COMPLETED THE FIRST QUARTER BY GROWING

ASELSAN's 2022 first quarter financial results have been announced. ASELSAN's 3 month turnover increased by 38% compared to the same period of the previous year and reached 4.4 billion TL. It continued its sustainable growth with its investments.

While ASELSAN's Earnings Before Interests, Taxes, Depreciation and Amortization (EBITDA) was 1 billion TL, its net profit increased by 36% compared to the same period of the previous year and reached 1.7 billion TL. The company continued to maintain its strong equity structure and the equity to assets ratio was 56%.

ASELSAN Chairman, President and CEO Prof. Dr. Haluk GÖRGÜN said the following in his evaluation of the first quarter of 2022 financial results as follows: “While presenting our advanced technologies to the service of the world, we have not forgotten to fulfill our responsibility to our country. We left behind another quarter in which we continued to contribute to our economy. As of the end of the first quarter of 2022, our company's backlog stood at 8.3 billion USD.

As ASELSAN, we participated in the 1st Artificial Intelligence Summit AI [Tomorrow Summit] event, which was planned to raise awareness in the public, private sector, academia and entrepreneurship world in order to support the Turkish Artificial Intelligence Strategies announced by the Presidency's Digital Transformation Office and the Ministry of Industry and Technology. At the summit, where it was emphasized that artificial intelligence applications in defense systems are progressing day by day, we shared our projects with artificial intelligence capabilities. In the next 20 years, human life will undergo a transformation similar to the one it has undergone with the information revolution in the past 20-25 years.

ASELSAN continues its activities in civilian areas on this path that our nation and engineers set out with the vision of independence. Our ARIN X-Ray Baggage Control Devices, which were developed with national means, were delivered to Tokat Airport to be used under the responsibility of the General Directorate of State Airports Authority, after Gaziantep.

We continue to develop and develop with our projects that are growing day by day, and we will.”

Financial Solutions in Supplier Finance

We are aware of the importance of working towards the financial needs of our suppliers, for which we advance to the future by uniting together. With this awareness, we signed the Supplier Financing System agreement with Anadolubank, increasing the number of banks we work with to 15. Under the umbrella of the forces we created, we made a financial contribution to our suppliers in the first quarter of 2022 by making payments of nearly 5.3 billion TL. In addition, we successfully completed the nationalization of 47 products in this 3 month period. Thus, we have increased the number of products we have nationalized in the last 3 years to over 554, ensuring that a size close to 243 million USD remains in our country.

With the financial solutions offered with this system, ASELSAN will increase the production volumes of its suppliers and increase the contribution to the country's economy. We are very delighted to implement this cooperation that will support the strengthening of production, which is one of the building blocks of

social economic development. As ASELSAN, we will continue to advance our cooperation in every field by working shoulder to shoulder with our stakeholders and valuable business partners in our sector.

We Stand with Humanity on Climate Issue

At the Economy and Climate Change Summit and Fair (EKO IKLİM), where the issues of "climate change" and "green transformation" were discussed, we, explained our solutions and practices that we have been producing for a sustainable world. We exhibited our domestic and national renewable energy solutions, electric transportation and smart city solutions.

While creating economic value added for Turkey with the aim of independent technologies at ASELSAN, we also work to provide long-term social and environmental benefits. Moreover, not only with our administrative processes and practices; we stand by humanity for a sustainable future with our national products and systems as well. We manage the climate change risk, which may adversely affect not only ASELSAN but also our entire value chain, with our high technology, human value and strong knowledge."

Safety First, Our Priority is Safety

With the importance we attach to occupational health and safety and the practices we have developed, we are the only award-winning company in the defense industry from Turkey in the "International Safety Awards", one of the most prestigious awards in the field of occupational health and safety in the world, organized by the British-based British Safety Council.

ASELSAN Chairman, President and CEO Prof. Dr. Haluk GÖRGÜN concluded his statements with these words: "In the remaining part of 2022, we will continue to move forward with the same determination to work and transfer this to our financial results. I would like to thank all our stakeholders, especially our President and Presidency of Defense Industries.



2022 1st Quarter Financial Highlights

(Million TL)

Balance Sheet Items	March'22	Dec'21	Δ%	Balance Sheet Items	March'22	Dec'21	Δ%
Current Assets	24.419	23.175	5	Liabilities	21.761	20.578	6
Non-Current Assets	24.882	23.238	7	Equity	27.541	25.835	7
Total Assets	49.302	46.413	6	Liabilities & Equity	49.302	46.413	6

(Million TL)

Income Statement Items	March'22	March'21	Δ%
Revenue	4.365	3.173	38
Gross Profit	1.313	932	41
<i>Gross Profit Margin</i>	<i>%30</i>	<i>%29</i>	-
Operating Profit (EBIT)	906	664	36
<i>Operating Profit Margin (EBIT)</i>	<i>%21</i>	<i>%21</i>	-
EBITDA	1.037	761	36
<i>EBITDA Margin</i>	<i>%24</i>	<i>%24</i>	-
Net Profit	1.677	1.229	36
<i>Net Profit Margin</i>	<i>%38</i>	<i>%39</i>	-

- ✓ Revenues are 4.365 million TL and increased by 38% compared to the same period of the previous year.
- ✓ The backlog is 8.3 billion USD.
- ✓ Total assets increased by 6% compared to the year-end and reached 49.302 Million TL.
- ✓ EBITDA is 1.037 Million TL and increased by 36% compared to the same period of the previous year.
- ✓ Gross profit margin was 30% and increased by 70 bp compared to the same period of the previous year.
- ✓ Return on Assets (ROA) is 18% (December 2021: 18%).

2022 Guidance

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Increase in Revenues (TL)	>25%
EBITDA Margin	>22%
CAPEX	5.000 Million TL

ASELSAN financial reports can be accessed through the link:

<https://www.aselsan.com.tr/en/investor-relations/financial-data/financial-reports>

ASELSAN investor presentations can be accessed through the link:

<https://www.aselsan.com.tr/en/investor-relations/financial-data/investor-presentations>

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